

TAILWIND CAPITAL

~ INVESTMENTS ~



Apex Companies ENVIRONMENTAL SERVICES AND CONSULTING

Rockville, MD
www.apexc.com

Apex Companies is a national environmental services firm serving private and public sector clients. Apex has expertise in specialty environmental services such as stormwater, wastewater, air quality, industrial hygiene, remediation, and restoration. The company serves clients in multiple end markets including industrial, retail, energy, and real estate. Apex was founded in 1988 and employs a range of professionals, including hydro-geologists, geologists, environmental scientists, and engineers.



Archway Marketing Services MARKETING MANAGEMENT AND LOGISTICS SOLUTIONS

Rogers, MN
www.archway.com/

Archway is a leading provider of outsourced marketing management and logistics solutions. Archway serves a diverse group of customers and industries including retail, food and beverage, automotive, financial services and life sciences. The company's services address the operational components of marketing management including logistics, vendor and inventory management, fulfillment and distribution, customer care and analytics. Tailwind exited its investment in Archway in July 2012.



AST IMPLEMENTATION AND MANAGED SERVICES PROVIDER

Naperville, IL
www.astcorporation.com

AST is a leading implementation and managed services provider of Oracle software and systems. Founded in 1995, AST has grown from an ERP- focused Oracle systems implementation firm into a multi-pillar Oracle services firm with a growing cloud practice. The company has strong capabilities across a range of Oracle's enterprise applications. AST Corporation is a Cloud Premier Platinum member of Oracle PartnerNetwork.



Brawler Industries ENERGY SERVICES

Midland, TX
www.brawler.com

Brawler Industries is a manufacturer and value-added distributor of engineered plastic products used for environmental and fluid management applications in the energy industry. The company produces, converts, and sells custom-sized liners, tarps, and covers used predominantly in oil and gas exploration and production as protective barriers that contain water and separate return drilling fluids. Tailwind exited its investment in Brawler in 2016.



Colony
SPECIALTY DISTRIBUTOR

Orange, CT
www.colonyhardware.com

Colony is a distributor of safety equipment, power tools and other small- ticket jobsite essentials to multiple trades of contractors serving the commercial construction and public infrastructure construction markets. Headquartered in Orange, CT, the Company utilizes a hub- and- spoke, route- based business model offering customers on- site delivery of jobsite essentials, with 10 branches throughout the Northeast, Midwest, and Mid- Atlantic.



Cumberland
HEALTHCARE IT CONSULTING

Franklin, TN
www.cumberlandcg.com

Cumberland is a consulting firm that provides services to healthcare providers, payors, and life sciences clients. The company's service offerings include strategic information systems planning, software vendor evaluation and selection, workflow management, software implementation and project management services focused on electronic medical records, revenue cycle management and clinical systems. The company also provides contract lifecycle management, commercial contracting, government contracting, and spend management services to pharmaceutical manufacturers and other life sciences clients.



Cumming Group
PROJECT & COST
MANAGEMENT CONSULTING

Los Angeles, CA
www.ccorpusa.com

Cumming is a global project and cost management consulting firm with offices in the United States, Middle East and Europe. Cumming adds value and minimizes risk for owners during each stage of an existing or new building's maintenance, renovation, construction, and/ or development cycle. The company delivers customized solutions to a diverse set of customers across the education, healthcare, corporate, themed entertainment, public and retail sectors worldwide.



DermaRite
SKIN AND WOUND CARE
PRODUCTS

North Bergen, NJ
<http://dermarite.com/>

DermaRite is a manufacturer and distributor of skin and wound care products. Founded in 1995, DermaRite provides high quality, affordable skin care, advanced wound care and nutritional supplements for healthcare and senior- care facilities. In addition, the company provides a comprehensive set of services to its customers, include clinical education, nurse training and product guides.



Diamondback Drugs
VETERINARY COMPOUNDING
PHARMACY

Scottsdale, AZ
www.diamondbackdrugs.com/

Diamondback Drugs is a veterinary compounding pharmacy that distributes pharmaceutical products to individual pet owners, veterinary offices and clinics. Located in Scottsdale, Arizona, the company's state- of- the- art compounding facility allows Diamondback to provide a broad veterinary compounded pharmaceutical offering, ranging from anti- infectives and ophthalmic preparations to cancer treatment solutions. Since its founding in 2001, Diamondback has grown from a small veterinary compounder into a growing platform serving pets in 50 states, as well as Canada and Mexico.



Diversified
MEDIA TECHNOLOGY &
INTEGRATION SERVICES

Kenilworth, NJ
diversifiedus.com/

Diversified is a leading provider of media technology design, consulting, engineering, and managed services to Fortune 500 corporate customers, educational institutions, broadcast facilities, and large scale performance venues. The company has capabilities that address the complete spectrum of consulting, design, sourcing, installation, and service of highly complex audio, visual, data communications, and network systems. Diversified has over 800 employees and operates 22 integration facilities and sales offices nationwide.



**Edenbridge
Pharmaceuticals**
GENERIC PHARMACEUTICALS

Parsippany, NJ
www.edenbridgepharma.com

Edenbridge is a specialty generic pharmaceutical company focused on niche markets. In addition to its portfolio of approved products, the company has in-house R&D capabilities to develop new products.



Freedom Innovations
MANUFACTURER OF
PROSTHETICS

Irvine, CA
www.freedom-innovations.com/

Freedom Innovations designs and manufactures technologically advanced lower-limb prosthetic devices. Freedom's products, which target the active segment of the amputee population, include multiple lines of carbon fiber feet and a microprocessor-controlled knee. The company's focus on research and development enables it to regularly introduce new products that provide increased functionality and value to its customers. Tailwind exited its investment in Freedom in February 2012.



**Hamilton State
Bancshares**
COMMUNITY BANK
ACQUISITION PLATFORM

Hoschton, GA
www.hamiltonstatebank.com

Hamilton State Bancshares is the bank holding company of Hamilton State Bank, a state-chartered, community bank providing commercial banking services to small and medium-sized businesses. Hamilton is based in Hoschton, Georgia, which is approximately 50 miles north of Atlanta. Since the Tailwind investment, Hamilton has completed six acquisitions and grown its assets from \$246 million to \$1.8 billion.



**Lieberman Research
Worldwide**
RESEARCH AND DATA
ANALYTICS

Los Angeles, CA
www.lrwonline.com/

Lieberman Research Worldwide (LRW) is a leading provider of consultative market research, data analytics, and data collection services to a broad range of Fortune 500 clients. Founded in 1973, LRW provides a consultative, highly analytical approach to market research and data collection in order to generate actionable business insights for its customers.

Lone Peak

Lone Peak DENTAL SERVICES

Castle Pines, CO

Lone Peak is a dental services organization. The company focuses on the underserved pediatric market segment. Founded in 2003, Lone Peak has 43 offices across 11 states.

Long's Drugs SPECIALTY PHARMACY



Columbia, SC
www.longsrx.com/

Long's Drugs is a specialty pharmacy with 20 locations in South Carolina, North Carolina and Georgia. Founded in 1968 as a traditional retail pharmacy, Long's has leveraged its retail footprint to grow a specialty and 340B contract pharmacy business which serves patients with chronic illnesses and complex medical conditions such as HIV/ AIDS. In addition, Long's has worked to develop relationships with mental health and long- term care facilities in its current geographies, creating additional lines of business and new avenues for the company to provide pharmacy services.

MetroGistics THIRD PARTY LOGISTICS



St. Louis, MO
www.metrogistics.com

MetroGistics is a technology- enabled provider of non- asset- based third- party logistics serving both OEM and remarketed automotive customers. Founded in 2010, MetroGistics provides flexible, responsive and technologically advanced automotive logistics services, across all aspects of the business, from load matching to delivery.

National HME MEDICAL EQUIPMENT MANAGEMENT SOLUTIONS



Richland Hills, TX
www.nationalhme.com/

National HME is the largest provider of outsourced medical equipment management solutions to the hospice market. Founded in 2006, National HME delivers medical equipment to hospice caregivers either directly through its full- service locations or through its credentialed network of local providers. Through a proprietary web- based technology tool, the company also provides consolidated ordering and invoicing as well as data on utilization, cost trends and network management for reporting and analytics.

Nsight COMMUNICATIONS SERVICES



Green Bay, WI
www.naight.com

Nsight is a regional telecommunications business based in Green Bay, Wisconsin with an operating history of more than one hundred years. Nsight provides more than 300,000 customers in Green Bay and the surrounding rural Wisconsin markets with wireless services under the Cellcom brand name. Nsight's remaining business consists of fiber/ CLEC services, cell tower leasing and construction services, and a rural LEC that offers wireline communications to residential and small business customers.



Oceus Networks
COMMUNICATION SYSTEMS
INTEGRATOR

Reston, VA
www.oceusnetworks.com

Oceus Networks delivers communications solutions to the U.S. federal government and certain commercial customers and foreign governments. The company provides its customers with customized tactical wireless solutions and complex systems integration utilizing standards-based, commercial off-the-shelf technology, including 3G and 4G LTE mobile technologies. The company was formerly known as Ericsson Federal and was a subsidiary of Swedish telecommunications company Telefonaktiebolaget LM Ericsson.



**Optimal Solutions
Integration**
SAP CONSULTING AND
STAFFING

Irving, TX

Optimal Solutions is one of the largest pure-play SAP consulting, implementation and staffing firms in the United States. The company provides services directly to customers ranging from Fortune 1000 to middle-market companies and indirectly through leading IT service organizations. The company offers a comprehensive array of software solutions through a proven delivery model that incorporates expert consulting capabilities. Tailwind exited its investment in Optimal in December 2013.



Pillar Processing
PROCESSING SERVICES TO
RESIDENTIAL MORTGAGE
LENDERS

Buffalo, NY

Pillar Processing was a provider of residential mortgage default processing, title search, process serving, back-office and other non-legal services to law firms in New York and Connecticut. The company conducted foreclosures for banks, mortgage lenders and mortgage services, as well as creditor-based bankruptcy, litigation and real estate owned closings. Tailwind exited its investment in Pillar in 2012.



Premier Store Fixtures
PROVIDER OF CUSTOMIZED
MERCHANDISING DISPLAYS

Hauppauge, NY
www.premierfixtures.com

Premier is an integrated designer, manufacturer and logistics provider of customized merchandising displays and accessories for use in retail environments. The company offers a comprehensive range of design, engineering, manufacturing, distribution, and logistics capabilities to national and regional retailers and consumer brand companies.



ReTrans
THIRD PARTY LOGISTICS

Memphis, TN
www.re-trans.com

ReTrans is a non-asset based third-party logistics provider primarily focused on small to medium-sized customers. ReTrans employs a dual operating model that offers outsourced contract-based logistics management driven by dedicated account teams and integrated IT systems, as well as transaction-based freight shipping across a network of field agent offices nationwide. ReTrans' non-asset based business model affords the flexibility to provide these clients with access to transportation across a range of modes, such as rail, truckload, and less-than-truckload. Tailwind exited its investment in ReTrans in August 2015.



SDI Health
HEALTHCARE DATA AND
ANALYTICS

Plymouth Meeting, PA

SDI Health is a leading provider of data integration, custom analytics and reporting of patient- level data to the healthcare industry. SDI provides a wide range of healthcare informatics and market research to pharmaceutical, consumer products and other healthcare- related companies and government organizations. Tailwind exited its investment in SDI in October 2011.



Stratix
MANAGED MOBILITY
SERVICES

Norcross, GA
www.stratixcorp.com/

Stratix is a provider of managed mobility services, helping companies execute their mobile strategy. Stratix offers services around the resale, procurement, provisioning, activation, deployment, and tracking of mobile devices, accessories, and Mobile Device Management software. Additionally, the Company provides ongoing mobility support services, including expense management, technical support, monitoring, repair and spare pool management.



TowerCo
WIRELESS COMMUNICATIONS
TOWERS

Cary, NC
[www.towerco.com/
simplicityfound/](http://www.towerco.com/simplicityfound/)

TowerCo develops and owns wireless communications towers and leases the towers' capacity to communications service providers. In addition to leasing towers, the company also markets and manages third- party towers for regional carriers. This is the fourth time Tailwind has partnered with the TowerCo management team.



VersaPharm
GENERIC PHARMACEUTICALS

Marietta, GA

VersaPharm is a leading provider of specialty generic pharmaceuticals to niche markets in the United States. Through a series of acquisitions and organic growth initiatives, VersaPharm more than doubled its product portfolio, serving a variety of end markets with a concentration in the dermatological space. Tailwind exited its investment in VersaPharm in August 2014.